From: Jesse Mund
To: Sonia Martinez
Cc: Daniel Cohen
Subject: Re: LPR Agreement
Date: Tuesday, April 13, 2021 9:42:56 AM

Good Morning Sonia,

Would it make sense for Flock to send 2 copies now, so they are ready for signature if approved by council? If so should I have them sent to you at city hall?

Thanks.

Best Regards,

Jesse Mund
Territory Manager
Southern California
713-899-6379 | Jesse.mund@flocksafety

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On Mon, Apr 12, 2021 at 2:07 PM Sonia Martinez <smartinez@cityofsantamaria.org> wrote:

> Hello,
>
> I was just going to follow up. I believe the City will send a hard copy for signature to Flock first, then route to the rest of the parties for contract execution.
>
> Thanks!
>
> Sonia

From: Jesse Mund <jesse.mund@flocksafety.com>
Sent: Monday, March 29, 2021 1:54 PM
To: Sonia Martinez <smartinez@cityofsantamaria.org>
Cc: Daniel Cohen <dcohen@cityofsantamaria.org>
Subject: Re: LPR Agreement

Good Afternoon Sonia,

I have updated the agreement fields as requested and attached our W-9.

Please send the contract to our corporate address for signature:

Flock Safety

Attn: Alex Latraverse

1170 Howell Mill Road NW Suite 210

Atlanta, GA 30318

If possible, please scan and email me a copy of the signed agreement before sending it out to Alex for signature. Thank you again for your support, and let me know if I can provide any additional information.

Best Regards,

Jesse Mund

Territory Manager

Southern California

713-899-6379 | Jesse.mund@flocksafety

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On Mon, Mar 29, 2021 at 1:27 PM Sonia Martinez <smartinez@cityofsantamaria.org> wrote:

> The City will still require an ink signature. I am not sure on the process, but the copy will be the final version that is attached to the council agenda item. Once we incorporate the items noted below, that should complete the agreement unless there are further changes to the order or quantity.
>
> Sonia P. Martinez
>
> Management Analyst | Business Office
>
> Santa Maria Police Department
>
> (805) 928-3781 x2273
>
> ---
>
> **From:** Jesse Mund <jesse.mund@flocksafety.com>
> **Sent:** Monday, March 29, 2021 1:24 PM
> **To:** Sonia Martinez <smartinez@cityofsantamaria.org>
> **Cc:** Daniel Cohen <dcohen@cityofsantamaria.org>
> **Subject:** Re: LPR Agreement
>
> Good Morning Sonia,
>
> I will happily get you the information you requested. Can you tell me the city's requirement for signatures? Will the city send it via docusign or another electronic method, or does the city require an ink signature?

If the city requires an ink signature, can they send me a scanned version before it is sent in the mail?

This will help me reply with the appropriate information. Thank you again!

Best Regards,

Jesse Mund

Territory Manager

Southern California

713-899-6379 | Jesse.mund@flocksafety

Do you mind giving us a review? Click here!

On Mon, Mar 29, 2021 at 1:16 PM Sonia Martinez <smartinez@cityofsantamaria.org> wrote:

> Good afternoon,
>
> A few points related to the agreement noted below:
>
> - In response to the question to set up as a vendor, we will also require a W-9 form.
> - For the information requested on Page 1:

- Address: 1111 W. Betteravia Rd, Santa Maria, CA 93455
- Expected Payment Method: Purchase Order/ Net 30 payment term
- Billing Contact: Sonia Martinez, Business Office 805-928-3781 x2273 smartinez@cityofsantamaria.org

- As far as the contract, can you please update page 2 with the following-

  Customer: City of Santa Maria

  By: Santa Maria Police Department

  Name: Marc Schneider

  Title: Chief of Police

  Date:

Would you also provide the contact information for where to send the agreement to be signed by Flock? Once the item is approved by City Council, the City Clerk's office will route the original agreement for signature.

Thank you!

Sonia P. Martinez

Management Analyst | Business Office

Santa Maria Police Department

(805) 928-3781 x2273

From: Jesse Mund <jesse.mund@flocksafety.com>
Sent: Friday, March 19, 2021 3:43 PM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Cc: Sonia Martinez <smartinez@cityofsantamaria.org>
Subject: Re: LPR Agreement

Good Afternoon Dan,

I have attached the updated COI with the city's endorsement. Please let me know if

everything is good to go. If the city needs any additional documents to set up flock as a vendor, let me know.

Also with the updated agreement I sent back, does that conclude your team's legal review?

Thank you again for all your efforts with this project.

Best Regards,

Jesse Mund

Territory Manager

Southern California

713-899-6379 | Jesse.mund@flocksafety

Do you mind giving us a review? Click here!

On Fri, Mar 19, 2021 at 11:29 AM Daniel Cohen <dcohen@cityofsantamaria.org> wrote:

> Thank you Jesse.
>
> *Dan Cohen, Division Commander*
>
> *Santa Maria Police Department*

(805) 928-3781 X-1234

From: Jesse Mund <jesse.mund@flocksafety.com>
Sent: Friday, March 19, 2021 10:44 AM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Cc: Sonia Martinez <smartinez@cityofsantamaria.org>
Subject: Re: LPR Agreement

Thank you Dan,

I made the adjustments to the agreement by replacing the old insurance doc with the city's insurance requirements, and relabeling it exhibit B in the addendum.

I have sent off the city's endorsement requirements and will provide the updated COI when it's ready, hopefully Monday or Tuesday.

Best Regards,

Jesse Mund

Territory Manager

Southern California

713-899-6379 | Jesse.mund@flocksafety

Do you mind giving us a review? Click here!

On Fri, Mar 19, 2021 at 10:09 AM Daniel Cohen <dcohen@cityofsantamaria.org> wrote:

> Jesse –
>
> The City Attorney and Risk Manager have reviewed the agreement. I have attached the City requirements for insurance, which need to be incorporated into the agreement.
>
> In addition, the City Attorney noted, “Item 8 on the addendum listed the insurance requirements as Exhibit C, but they are Exhibit B in the document so that will need to be changed. The actual insurance exhibit should be changed to the final one. The highlighting for risk management needs to be removed”.
>
> Thank you Jesse.
>
> *Dan Cohen, Division Commander*
>
> *Santa Maria Police Department*
>
> *(805) 928-3781 X-1234*